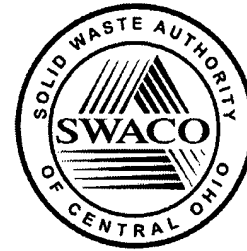


**SOLID WASTE AUTHORITY OF CENTRAL OHIO  
BOARD OF TRUSTEES MEETING**



**January 6, 2011**

**4239 London-Groveport Road  
Grove City, Ohio 43123**

**AGENDA**

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*Please fill out a speaker slip if you wish to address the Board of Trustees.*

1. **Call to order of the regular January 6, 2011 meeting at 2:30 p.m.**
2. **Pledge of Allegiance**
3. **Roll Call**
4. **Approval of December 7, 2010 minutes**
5. **Introduction of SWACO's new Chief Counsel**
6. **New Business**

**Audit & Finance Committee**

**Resolution 001-11** adopting the Operating Budget of the Solid Waste Authority of Central Ohio for the year ending December 31, 2011.

**Planning & Programs Committee**

**Resolution 002-11** authorizing the Executive Director to enter into a grant agreement with the Ohio Department of Development for the purpose of accepting the State Energy Plan – American Recovery & Reinvestment Act (ARRA) Grant Award for the Transforming Waste to Value Program Grant (\$500,000).

**Resolution 003-11** authorizing the 14<sup>th</sup> Modification to the Lease and Transfer Agreement with the City of Columbus to amend the activities to be carried out by the Environmental Steward and extend the term of the Agreement (\$217,239.36) and to amend the terms of the Drop Box Agreement contained in the 8<sup>th</sup> Modification to the Lease and Transfer Agreement.

**Engineering, Operations & Compliance Committee**

**Resolution 004-11** authorizing a contract with Jess Howard Electric Company for electrical services at the Franklin County Sanitary Landfill (\$200,000).

**Resolution 005-11** authorizing a contract with Area Energy & Electric Inc. for electrical services at the Franklin County Sanitary Landfill (\$200,000).

**Resolution 006-11** authorizing a contract with Ed Green Electric Inc. for electrical services at the Franklin County Sanitary Landfill (\$200,000).

**Resolution 007-11** authorizing a contract with Storts Excavation, Inc. for earthwork and dirt moving services at the Franklin County Sanitary Landfill (\$200,000).

**Resolution 008-11** authorizing a contract with Ryan Incorporated Central for earthwork and dirt moving services at the Franklin County Sanitary Landfill (\$200,000).

**Resolution 009-11** authorizing a contract with McDaniel's Construction Corp., Inc. for earthwork and dirt moving services at the Franklin County Sanitary Landfill (\$200,000).

**Resolution 010-11** authorizing a contract with Shelly & Sands, Inc. for earthwork and dirt moving services at the Franklin County Sanitary Landfill (\$200,000).

**Resolution 011-11** authorizing a contract with R.B. Jergens-Contractors, Inc. for earthwork and dirt moving services at the Franklin County Sanitary Landfill (\$200,000).

**Resolution 012-11** authorizing a modification to the contract with The Beaver Excavating Company for clay screening and test pad construction services at the Franklin County Sanitary Landfill (\$12,000).

**Legal & Legislative Committee**

**Resolution 013-11** Authorizing the Executive Director to enter into a modification of the agreement for state and local legislative services with Dinsmore Fries Public Sector Advisors, LLC (\$24,000).

**Resolution 014-11** authorizing a borrowing in the principal amount of \$261,250 at 5% interest from Daniel C. Barr and Sen T. Barr, and authorizing the Executive Director to execute a Note for such amount and a Mortgage securing such Note on property purchased from Daniel C. Barr and Sen T. Barr.

**Administrative Services Committee**

**Resolution 015-11** authorizing the Executive Director to enter into a contractual agreement with Milliman, Inc. to conduct the compensation & benefits survey (\$55,000).

**Board of Trustees Resolutions**

7. **Board Discussion**
  - A. Committee Assignments
8. **Executive Staff's Report**

There is no staff report for January

**9. Staff Approved Contracts and Expenditures**

**10. Public Comment Period**

**11. Upcoming Meetings**

**Joint Committee Meeting**  
**Planning and Programs Committee**  
**Engineering and Operations Committee**  
January 18, 2011 – 2:30 pm  
SWACO Administrative Office Building  
4239 London-Groveport Road  
Grove City, Ohio

**Administrative Services Committee**  
January 18, 2011 – 5:00 pm  
Frick Law Building  
1265 Neil Avenue  
Columbus, Ohio

**Audit and Finance Committee**  
January 21, 2011 – 3:30 pm  
PNC Bank  
155 E. Broad Street – 7<sup>th</sup> Floor  
Columbus, Ohio 43215

**Board of Trustees Meeting**  
February 1, 2011 – 2:30 p.m.  
Solid Waste Authority of Central Ohio  
4239 London-Groveport Road  
Grove City, Ohio 43123

**Legal and Legislative Committee**  
To be determined

**12. Adjourn**



**RESOLUTION NO. 001-11**

Adopting the Operating Budget of the Solid Waste Authority of Central Ohio for the year ending December 31, 2011.

**Audit & Finance Committee**

This resolution adopts SWACO's Operating Budget (hereto attached as Exhibit A) for the year ending December 31, 2011, and authorizes expenditures as detailed in Sections 1 and 2.

Requested by: Lynda Sudderberg, Chief Financial Officer

**BE IT RESOLVED** by the Board of Trustees of the Solid Waste Authority of Central Ohio that:

1. The following expenditures relative to the 2011 Operating Budget are hereby approved for the Operating Fund and Program Fund for the year ending December 31, 2011:

<u>Account Category</u>	
Salaries, wages and benefits	\$9,332,200
Contracts, services and supplies	10,601,000
Early Retirement Incentive Plan installment	567,200
Grants awarded	336,000
Capital equipment and major component purchases	2,955,000

2. The following additional expenditures are approved for the year ending December 31, 2011:

Capital improvements	\$5,000,000
Transforming Waste to Value grant	500,000
Solid Waste Facility Bond Anticipation Notes, Series 2010	3,590,000

3. The amount included in Section 2 for capital improvements is expected to be funded from a future note or bond issue to be authorized by the Board of Trustees. The Executive Director is authorized to expend up to the amount authorized in Section 1 from unreserved fund balances to be reimbursed from the proceeds of the notes or bonds.
4. The Chief Financial Officer is authorized and directed to make all debt service and capital lease payments due during 2011 for long-term and other debt obligations approved by the Board of Trustees.

5. The Chief Financial Officer is authorized and directed to pay all solid waste fees due and payable for the disposal of municipal solid waste at SWACO facilities.
6. The Chief Financial Officer is authorized and directed to deposit into the Landfill Closure Trust Fund established by the Board of Trustees the amounts required by EPA regulation for calendar year 2011.
7. The unexpended portion of the expenditures authorized in Resolution 103-10 adopted August 3, 2010, related to improvements at 2512 Jackson Pike are hereby authorized to be expended in 2011 subject to the amounts and restrictions set forth in the resolution.
8. The Executive Director is authorized to pay during 2011 contracts previously approved by the Board of Trustees, which contracts have been included in the calendar year 2011 budget, and which have remaining unexpended monies at the end of 2010.
9. Obligations of SWACO for the payment of public utility expenses, including but not limited to telephone, electric, gas, water and sewer, and obligations of SWACO to other governmental entities for licenses, permits, surcharges, taxes, or other fees, necessary in the operation of SWACO are exempt from the expenditure limits established in Resolution 93-08.
10. Modification to the monthly amounts contributed by SWACO and each employee for healthcare coverage and benefits is hereby approved as follows effective January 1, 2011. The monthly cost per employee under the Franklin County Health Care Plan will increase eight percent (8%) effective January 1, 2011. SWACO will absorb fifty percent (50%) of this increase, or an additional forty-three dollars (\$43) per month to the amount currently paid for each employee. SWACO employees will contribute the remaining fifty percent (50%) of the increase, which also equals an additional forty-three dollars (\$43) to the amount each employee pays per month for healthcare coverage and benefits.
11. The term "Retired Facility Fee" and "Waiver Fee" as used in this and all resolutions previously or hereafter passed by the Board of Trustees shall be defined to mean the same as the term "Retired Facility Fee" and "Waiver Fee" is defined in the *Transfer Agreement and Lease Agreement for the Solid Waste Facility (SWRF)* dated as of March 31, 1993 as thereafter or hereafter from time to time modified, including without limitation by the *Tenth Modification to the To The Transfer Agreement And Modification Of Leases By and Between The Solid Waste Authority of Central Ohio and the City of Columbus* authorized by Resolution 73-08 adopted June 3, 2008 and the use to which the funds generated by such fees may be put shall be the uses specified in the SWRF as modified. The definition of "Retired Facility Fee" set forth in paragraph 5 of Resolution 101-08 adopted August 5, 2008 is hereby deleted and shall retroactively be deemed to have no force and effect.

Resolution 001-11

Adopting the Operating Budget of the Solid Waste Authority of Central Ohio for the year ending December 31, 2011.

Page 3 of 3

12. The Chief Financial Officer is directed to provide budget status reports to the Audit & Finance Committee of the Board of Trustees not less than quarterly. An annual budget reconciliation report shall be submitted to the Board of Trustees following completion of the 2011 audit.

13. This Resolution shall be in full force and effect as of January 1, 2011.

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Date Adopted: January 6, 2011

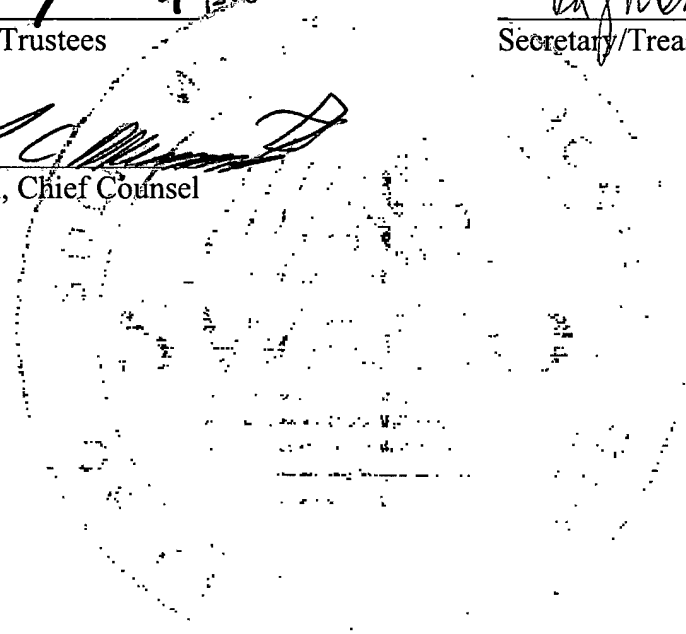
Bradley N. Frick  
Chairman, Board of Trustees

Vote:

For: 8 Against: 0 Abs: 0

[Signature]  
Secretary/Treasurer

[Signature]  
Approved as to form, Chief Counsel



## Solid Waste Authority of Central Ohio 2011 Operating Budget

	A	B	C
	Operating Fund	Program Fund	Total 2011 Operating Budget
<b>1</b>	<b>Tonnage Projections - District</b>		<b>985,000</b>
<b>2</b>	<b>Tonnage Projections - Landfilled</b>		<b>985,000</b>
<b>Revenues:</b>			
<b>3</b>	Tipping Fees	\$ 22,408,750	\$ 22,408,750
<b>4</b>	Designated tipping fees	2,955,000	2,955,000
<b>5</b>	Out-of-district tipping fees	142,625	142,625
<b>6</b>	Out-of-district fees	(17,500)	(17,500)
<b>7</b>	Solid Waste Fees	(4,942,500)	(4,942,500)
<b>8</b>	<b>Net Tipping Fees</b>	<b>20,546,375</b>	<b>20,546,375</b>
<b>9</b>	Waste Transfer Fees	4,400,000	4,400,000
<b>10</b>	Retired Facility and Waiver Fees	8,865,000	8,865,000
<b>11</b>	Generation Fees	-	4,925,000
<b>12</b>	Tires and White Goods	50,000	50,000
<b>13</b>	Interest income	20,000	20,000
<b>14</b>	Other	350,000	200,000
<b>15</b>	<b>Total Revenues</b>	<b>34,231,375</b>	<b>39,356,375</b>
<b>Expenses:</b>			
<b>17</b>	Salaries, wages and benefits	8,198,800	1,133,400
<b>18</b>	Employee Retirement Incentive Program (ERIP) installment	567,200	-
<b>19</b>	Contracts, services and supplies	7,453,000	3,148,000
<b>20</b>	Grants awarded	-	336,000
<b>21</b>	Interfund charges	(400,000)	400,000
<b>22</b>	Deposit to EPA Trust	300,000	-
<b>23</b>	Equipment	2,955,000	-
	Debt service:		
<b>24</b>	Principal	8,735,000	-
<b>25</b>	Interest	4,482,270	-
<b>26</b>	Columbus lease credit	1,850,000	-
<b>27</b>	<b>Total Expenses</b>	<b>34,141,270</b>	<b>5,017,400</b>
<b>28</b>	<b>Revenues Over (Under) Expenses</b>	<b>\$ 90,105</b>	<b>\$ 197,705</b>



**RESOLUTION NO. 002-11**

Authorizing the Executive Director to enter into a grant agreement with the Ohio Department of Development for the purpose of accepting the State Energy Plan – American Recovery & Reinvestment Act, Transforming Waste to Value Program Grant (\$500,000).

**Planning and Programs Committee**

The Ohio Department of Development (ODOD) awards State Energy Plan – American Recovery & Reinvestment Act (ARRA), Transforming Waste to Value Program Grants, to projects that convert feedstocks such as municipal solid wastes to other fuels. The grants can be used to purchase and install eligible equipment for conversion purposes. SWACO applied for and was awarded a grant to expand its gas collection system to increase capacity to collect biomethane for beneficial use at the Franklin County Sanitary Landfill.

The total project cost is estimated at approximately \$1.2 million which includes engineering, surveying, construction, construction oversight, and equipment purchases. SWACO has been awarded a grant in the amount of \$500,000 from ODOD. Grant funds can only be utilized to fund 75% of the total project cost and SWACO is required to fund a minimum of 25%. Applicants are encouraged to provide more than the minimum 25% cost share. The project must be completed in twelve months from the execution of the grant agreement.

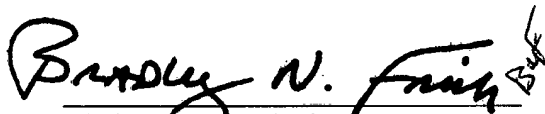
Requested by: Albert Iosue, Director of Planning & Programs


**BE IT RESOLVED** by the Board of Trustees of the Solid Waste Authority of Central Ohio that:

1. The Executive Director is authorized to enter into a grant agreement with the Ohio Department of Development for the purpose of receiving a State Energy Plan – American Recovery & Reinvestment Act, Transforming Waste to Value Grant, in an amount not to exceed \$500,000.
2. This resolution shall be in full force and effect from and immediately upon its adoption.

Date Adopted: January 6, 2011

Vote:  
For: 8 Against: 0 Abs: 0

  
Chairman, Board of Trustees

  
Secretary/Treasurer

  
Approved as to form, Chief Counsel



## RESOLUTION NO. 003-11

Authorizing the 14<sup>th</sup> Modification to the Lease and Transfer Agreement with the City of Columbus to amend the activities to be carried out by the Environmental Steward and extend the term of the Agreement (\$217,239.36) and to amend the terms of the Drop Box Agreement contained in the 8th Modification to the Lease and Transfer Agreement.

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### Planning and Programs Committee

Resolution 171-09 authorized the Executive Director to execute the 12<sup>th</sup> Modification to the Lease and Transfer Agreement with the City of Columbus to extend the term and funding for the Office of the Environmental Steward through December 31, 2010. SWACO's staff and the City have determined that a further extension of funding for the Office of Environmental Steward through December 31, 2011 is appropriate. The increase in funding for 2011 shall not exceed \$217,239.36. Staff and the City have further agreed that the Office of Environmental Steward shall attempt to carry out the activities set forth in the attached Term Sheet in 2011.

Staff and the City also determined that the 8<sup>th</sup> Modification to the Lease and Transfer Agreement should be modified to clarify the reimbursement obligations of the City with respect to Drop Boxes placed by SWACO and invoicing for same.

Requested by: Albert Josue, Director of Planning & Programs

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**BE IT RESOLVED by the Board of Trustees of the Solid Waste Authority of Central Ohio that:**

1. The Executive Director is authorized to execute a 14<sup>th</sup> Modification to the Lease and Transfer Agreement with the City of Columbus in accordance with the attached Term Sheet and to expend an additional amount for funding the Office of Environmental Steward not to exceed \$217,239.36.
  2. The 14<sup>th</sup> Modification authorized in this resolution shall also modify the terms of the 8<sup>th</sup> Modification of the Lease and Transfer Agreement to provide for the City to reimburse SWACO \$25.00 per ton for each ton of recyclable materials deposited in SWACO Drop boxes collected by SWACO in excess of 10,000 tons only for Drop Boxes located within the City of Columbus and to set the terms for invoicing for such reimbursement through December 31, 2014 and to express an intention of the parties to re-evaluate the program annually.
  3. This resolution shall be in full force and effect from and immediately upon its adoption.
-

Resolution 003-11

Authorizing the 14<sup>th</sup> Modification to the Lease and Transfer Agreement with the City of Columbus to amend the activities to be carried out by the Environmental Steward and extend the term of the Agreement (\$217,239.36) and to amend the terms of the Drop Box Agreement contained in the 8th Modification to the Lease and Transfer Agreement.

Page 2 of 4

Date Adopted: January 6, 2011

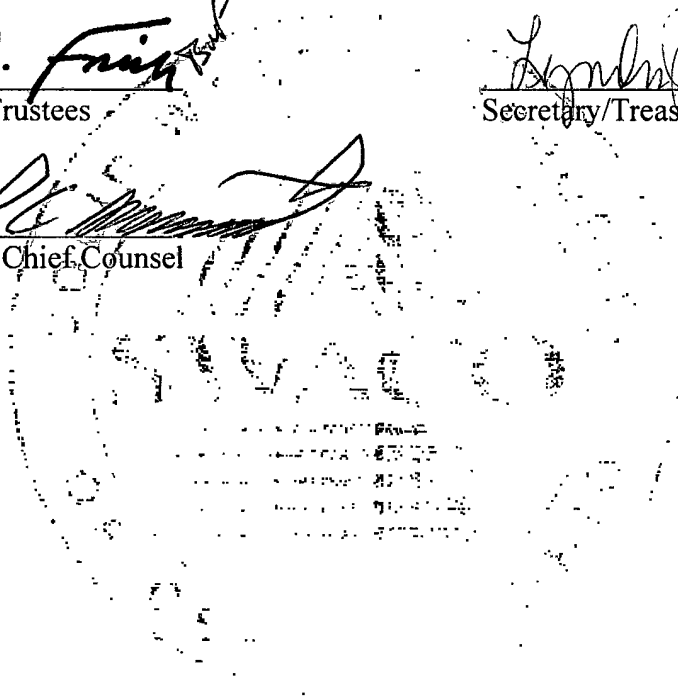
Vote:

For: 8 Against: 0 Abs: 0

  
Chairman, Board of Trustees

  
Secretary/Treasurer

  
Approved as to form, Chief Counsel



Resolution 003-11

Authorizing the 14<sup>th</sup> Modification to the Lease and Transfer Agreement with the City of Columbus to amend the activities to be carried out by the Environmental Steward and extend the term of the Agreement (\$217,239.36) and to amend the terms of the Drop Box Agreement contained in the 8<sup>th</sup> Modification to the Lease and Transfer Agreement.

Page 3 of 4

**TERM SHEET**

The City and SWACO have agreed to extend their partnership and continue to maintain the Office of Environmental Steward (OES) created in the 8<sup>th</sup> Modification to the Lease and Transfer Agreement. The parties agree to the following terms to be incorporated in a 14<sup>th</sup> Modification to the Lease and Transfer Agreement as it relates to the OES:

1. The term of the OES program shall be extended through December 31, 2011.
2. SWACO shall grant the City additional funding for the OES in calendar year 2011 in an amount not to exceed \$217,239.36, payable in monthly installments of \$18,103.28 on or before the 15<sup>th</sup> day of each month commencing on or before January 15, 2011.
3. In 2011 the OES shall endeavor to accomplish the following objectives:
  - a. Recycling/Yard Waste. Develop, seek public input and release bid documents to serve 250,000 single family households with curbside/alley-side collection of recycling and yard waste on a bi-weekly basis. Begin extensive outreach campaign to educate residents about the importance of and how to participate in the program. Continue to serve on the Governor's Solid Waste Advisory Council and work with cities throughout Ohio in sharing best practices. Continue to educate businesses about waste diversion and processes established by SWACO to ensure environmental protection.
  - b. Green Team. Continue to work with the Mayor's Green Team and six working groups to solicit advice and outreach assistance for the Get Green Columbus initiative.
  - c. Green Fleet. Work with Fleet Management to install a CNG station at Groves Road, work with others to get CNG incorporated into their fleets and expand fueling options. Develop an electric vehicle readiness plan and share with other cities throughout the region.
  - d. Renewable Energy. Work with Finance and Management and Tipping Point Renewable Energy to install a 531 kw solar array at Groves Road fleet facility.
  - e. Green Spot. Increase the number of registered green spots to 4,500 (business goal +500; residential goal +2,000). Develop a neighborhood green spot application and pilot with a Columbus neighborhood. Develop the Green Spot educational program for 1<sup>st</sup> graders through the support of the OEPA-OEEF grant. Continue residential education and green spot recruitment through the summer youth internship program with Neighborhood Pride designated neighborhoods.
  - f. Energy Efficiency. Continue to measure energy usage in city facilities, target efficiency projects with the Construction & Management Division and oversee the DOE Energy Efficiency & Conservation Block Grant projects.
  - g. E-3. Continue to assist manufacturers to become more sustainable. Through the EPA Climate Showcase Communities grant, in partnership with MORPC, AEP

Resolution 003-11

Authorizing the 14<sup>th</sup> Modification to the Lease and Transfer Agreement with the City of Columbus to amend the activities to be carried out by the Environmental Steward and extend the term of the Agreement (\$217,239.36) and to amend the terms of the Drop Box Agreement contained in the Eighth Modification to the Lease and Transfer Agreement.

Page 4 of 4

and OSU, solicit 25 additional companies throughout Columbus and central Ohio to participate in the program.

- h. Green Businesses. Work with the Chamber of Commerce to develop an asset map for the green job industry. Organize the annual Green Business conference and Green Spot Light Awards ceremony.
- i. Sustainable Yards. Develop and launch the sustainable yards program which will incorporate incentives and education about reducing impact of yards on the environment and saving residents money – items to be included are rain barrels, rain gardens, electric powered lawn equipment, etc.
- j. Community Gardens. Works with Columbus, Franklin County and community organizations to develop policies, resources and technical assistance for the establishment of sustainable community gardens.



**RESOLUTION NO. 004-11**

Authorizing a contract with Jess Howard Electric Company for electrical services at the Franklin County Sanitary Landfill (\$200,000).

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**Engineering, Operations and Compliance Committee**

SWACO has a need to purchase electrical services to keep the Franklin County Sanitary Landfill Gas Collection Control System (GCCS) and the Leachate Collection System (LCS) in compliance with the facility Permit to Install and all environmental regulations. This agreement will provide the staff with the ability to obtain electrical troubleshooting and repair services necessary to repair and expand the GCCS and LCS.

SWACO staff solicited qualifications per SWACO's Procurement Policy to contract for these services. After evaluating the qualification statements and ranking firms, SWACO staff has deemed Jess Howard Electric Company qualified to perform these services.

Requested by: Paul Flory, Compliance Manager

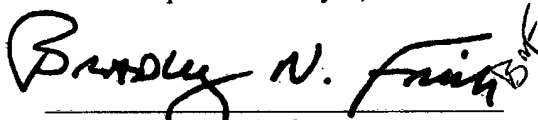
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**BE IT RESOLVED** by the Board of Trustees of the Solid Waste Authority of Central Ohio that:

1. The Executive Director is authorized to execute a contract with Jess Howard Electric Company, consistent with the attached Term Sheet, Exhibit A, for electrical services at the Franklin County Sanitary Landfill, and to expend an amount not to exceed \$200,000.
2. This resolution shall be in full force and effect from and immediately upon its adoption.

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Date Adopted: January 6, 2011

  
Chairman, Board of Trustees

Vote:  
For: 7 Against: 0 Abs: 1  
*S. Shepard*  
  
Secretary/Treasurer

  
Approved as to form, Chief Counsel

Exhibit A – 004-11

Authorizing a contract with Jess Howard Electric Company for electrical services at the Franklin County Sanitary Landfill (\$200,000).

Page 2 of 3

## TERM SHEET

### Description

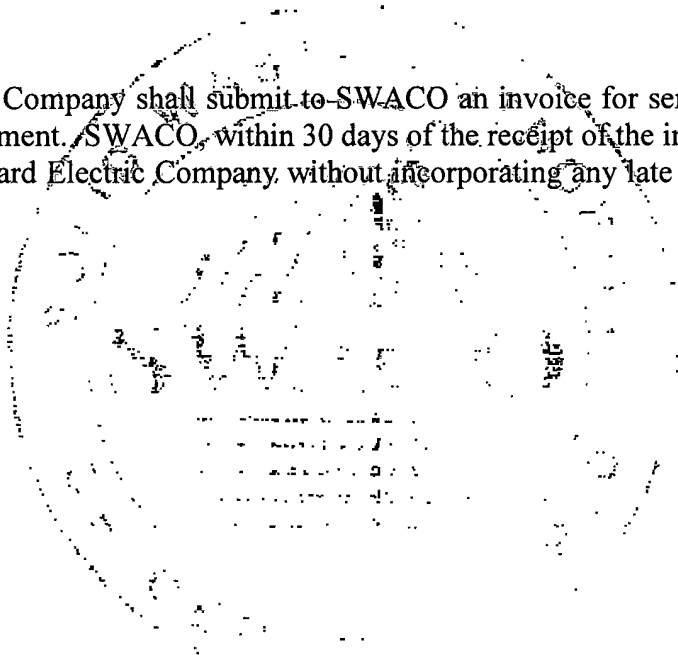
Jess Howard Electric Company will provide electrical services on an as-needed basis.

### Term of agreement

This is a three-year contract and will follow the normal SWACO terms of cancellation.

### Terms of Payment

Jess Howard Electric Company shall submit to SWACO an invoice for services provided under the terms of the agreement. SWACO, within 30 days of the receipt of the invoice, shall make the payment to Jess Howard Electric Company without incorporating any late or delinquent penalty charges.



Resolution 004-11

Authorizing a contract with Jess Howard Electric Company for electrical services at the Franklin County Sanitary Landfill (\$200,000).

Page 3 of 3

## RFQ SUMMARY

### Selection Process

- SWACO publicly advertised this project in the Columbus Dispatch on November 29, 2010 and made the RFQ packet available.
- Submittals were due on December 13, 2010.
- Three statement of qualification packages were received by SWACO and evaluated by Scott Perry and Paul Flory.
- Jess Howard Electric Company was deemed qualified to perform the services.

### Proposers

Rank	Firm	Location	Total Points	Average Points
1	Jess Howard Electric Company	Blacklick OH	89	44.5
2	Area Energy & Electric Inc.	Columbus OH	67	33.5
3	Ed Green Electric Inc.	Logan OH	66	33



**RESOLUTION NO. 005-11**

Authorizing a contract with Area Energy & Electric Inc. for electrical services at the Franklin County Sanitary Landfill (\$200,000).

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**Engineering, Operations and Compliance Committee**

SWACO has a need to purchase electrical services to keep the Franklin County Sanitary Landfill Gas Collection Control System (GCCS) and the Leachate Collection System (LCS) in compliance with the facility Permit to Install and all environmental regulations. This agreement will provide the staff with the ability to obtain electrical troubleshooting and repair services necessary to repair and expand the GCCS and LCS.

SWACO staff solicited qualifications per SWACO's Procurement Policy to contract for these services. After evaluating the qualification statements and ranking firms, SWACO staff has deemed Area Energy & Electric Inc. qualified to perform these services.

Requested by: Paul Flofy, Compliance Manager

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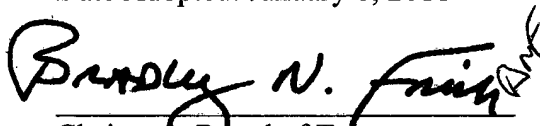
**BE IT RESOLVED** by the Board of Trustees of the Solid Waste Authority of Central Ohio that:

1. The Executive Director is authorized to execute a contract with Area Energy & Electric Inc. consistent with the attached Term Sheet, Exhibit A, for electrical services at the Franklin County Sanitary Landfill, and to expend an amount not to exceed \$200,000.
2. This resolution shall be in full force and effect from and immediately upon its adoption.

---

Date Adopted: January 6, 2011

Vote:  
For: 8 Against: 0 Abs: 0

  
Chairman, Board of Trustees

  
Secretary/Treasurer

  
Approved as to form, Chief Counsel

Exhibit A – 005-11

Authorizing a contract with Area Energy & Electric Inc. for electrical services at the Franklin County Sanitary Landfill (\$200,000).

Page 2 of 3

## TERM SHEET

### Description

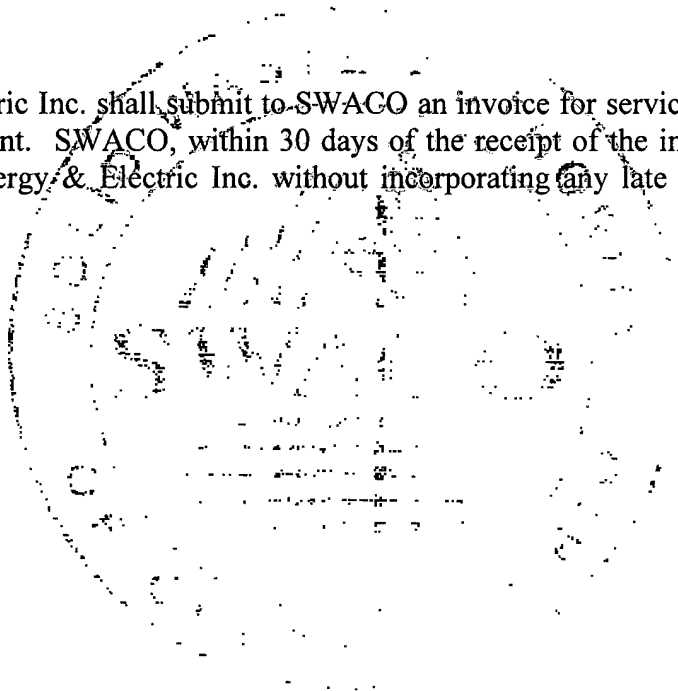
Area Energy & Electric Inc. will provide electrical services on an as-needed basis.

### Term of agreement

This is a three-year contract and will follow the normal SWACO terms of cancellation.

### Terms of Payment

Area Energy & Electric Inc. shall submit to SWACO an invoice for services provided under the terms of the agreement. SWACO, within 30 days of the receipt of the invoice, shall make the payment to Area Energy & Electric Inc. without incorporating any late or delinquent penalty charges.



Resolution 005-11

Authorizing a contract with Area Energy & Electric Inc. for electrical services at the Franklin County Sanitary Landfill (\$200,000).

Page 3 of 3

## RFQ SUMMARY

### Selection Process

- SWACO publicly advertised this project in the Columbus Dispatch on November 29, 2010 and made the RFQ packet available.
- Submittals were due on December 13, 2010.
- Three statement of qualification packages were received by SWACO and evaluated by Scott Perry and Paul Flory.
- Area Energy & Electric Inc. was deemed qualified to perform the services.

### Proposers

Rank	Firm	Location	Total Points	Average Points
1	Jess Howard Electric Company	Blacklick OH	89	44.5
2	Area Energy & Electric Inc.	Columbus OH	67	33.5
3	Ed Green Electric Inc.	Logan OH	66	33



**RESOLUTION NO. 006-11**

Authorizing a contract with Ed Green Electric Inc. for electrical services at the Franklin County Sanitary Landfill (\$200,000).

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**Engineering, Operations and Compliance Committee**

SWACO has a need to purchase electrical services to keep the Franklin County Sanitary Landfill Gas Collection Control System (GCCS) and the Leachate Collection System (LCS) in compliance with the facility Permit to Install and all environmental regulations. This agreement will provide the staff with the ability to obtain electrical troubleshooting and repair services necessary to repair and expand the GCCS and LCS.

SWACO staff solicited qualifications per SWACO's Procurement Policy to contract for these services. After evaluating the qualification statements and ranking firms, SWACO staff has deemed Ed Green Electric Inc. qualified to perform these services.

Requested by: Paul Flory, Compliance Manager

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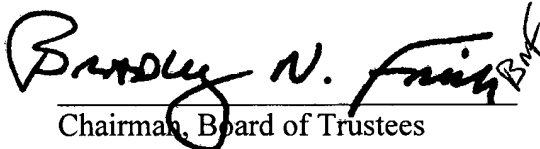
**BE IT RESOLVED** by the Board of Trustees of the Solid Waste Authority of Central Ohio that:

1. The Executive Director is authorized to execute a contract with Ed Green Electric Inc., consistent with the attached Term Sheet, Exhibit A, for electrical services at the Franklin County Sanitary Landfill, and to expend an amount not to exceed \$200,000.
  2. This resolution shall be in full force and effect from and immediately upon its adoption.
- 

Date Adopted: January 6, 2011

Vote:

For: 8 Against: 0 Abs: 0

  
Chairman, Board of Trustees

  
Secretary/Treasurer


  
Approved as to form, Chief Counsel

Exhibit A – 006-11

Authorizing a contract with Ed Green Electric Inc. for electrical services at the Franklin County Sanitary Landfill (\$200,000).

Page 2 of 3

## TERM SHEET

### Description

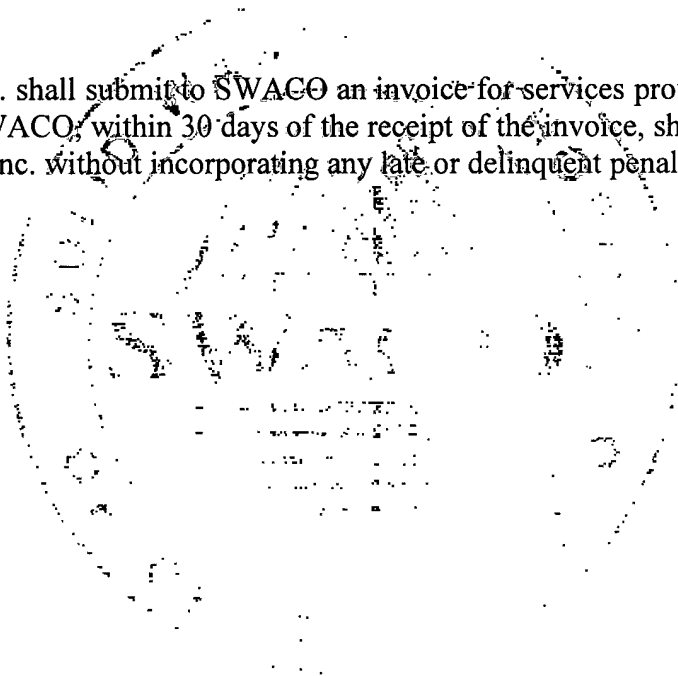
Ed Green Electric Inc. will provide electrical services on an as-needed basis.

### Term of agreement

This is a three-year contract and will follow the normal SWACO terms of cancellation.

### Terms of Payment

Ed Green Electric Inc. shall submit to SWACO an invoice for services provided under the terms of the agreement. SWACO, within 30 days of the receipt of the invoice, shall make the payment to Ed Green Electric Inc. without incorporating any late or delinquent penalty charges.



Resolution 006-11

Authorizing a contract with Ed Green Electric Inc. for electrical services at the Franklin County Sanitary Landfill (\$200,000).

Page 3 of 3

## RFQ SUMMARY

### Selection Process

- SWACO publicly advertised this project in the Columbus Dispatch on November 29, 2010 and made the RFQ packet available.
- Submittals were due on December 13, 2010.
- Three statement of qualification packages were received by SWACO and evaluated by Scott Perry and Paul Flory.
- Ed Green Electric Inc. was deemed qualified to perform the services.

### Proposers

Rank	Firm	Location	Total Points	Average Points
1	Jess Howard Electric Company	Blacklick OH	89	44.5
2	Area Energy & Electric Inc.	Columbus OH	67	33.5
3	Ed Green Electric Inc.	Logan OH	66	33



**RESOLUTION NO. 007-11**

Authorizing a contract with Storts Excavation, Inc. for earthwork and dirt moving services at the Franklin County Sanitary Landfill (\$200,000).

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**Engineering, Operations and Compliance Committee**

SWACO has a need to purchase earthwork and dirt moving services at the Franklin County Sanitary Landfill. When specific work is needed, SWACO will select a contractor based on price and availability from the selected qualified contractors. Services that may be performed under the contract include, but are not limited to, hauling and placing cover soils, soil excavation, cleaning ditches, installing culvert pipe, removing culverts, grading roads, cleaning sedimentation ponds, and installing new roads.

SWACO staff solicited qualifications per SWACO's Procurement Policy to contract for these services. After evaluating the qualification statements and ranking firms, SWACO staff has deemed Storts Excavation, Inc. qualified to perform these services.

Requested by: Paul Flory, Compliance Manager

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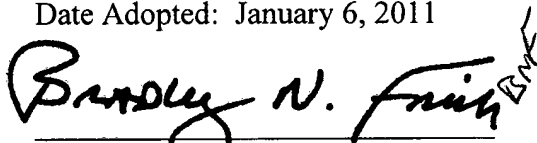
**BE IT RESOLVED** by the Board of Trustees of the Solid Waste Authority of Central Ohio that:

1. The Executive Director is authorized to execute a contract with Storts Excavation, Inc., consistent with the attached Term Sheet, Exhibit A, for earthwork and dirt moving services, and to expend an amount not to exceed \$200,000.
2. This resolution shall be in full force and effect from and immediately upon its adoption.

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Date Adopted: January 6, 2011

Vote:  
For: 8 Against: 0 Abs: 0

  
Chairman, Board of Trustees

  
Secretary/Treasurer

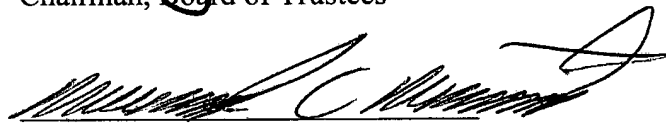
  
Approved as to form, Chief Counsel

Exhibit A – 007-11

Authorizing a contract with Storts Excavation, Inc. for earthwork and dirt moving services at the Franklin County Sanitary Landfill (\$200,000).

Page 2 of 3

## TERM SHEET

### Description

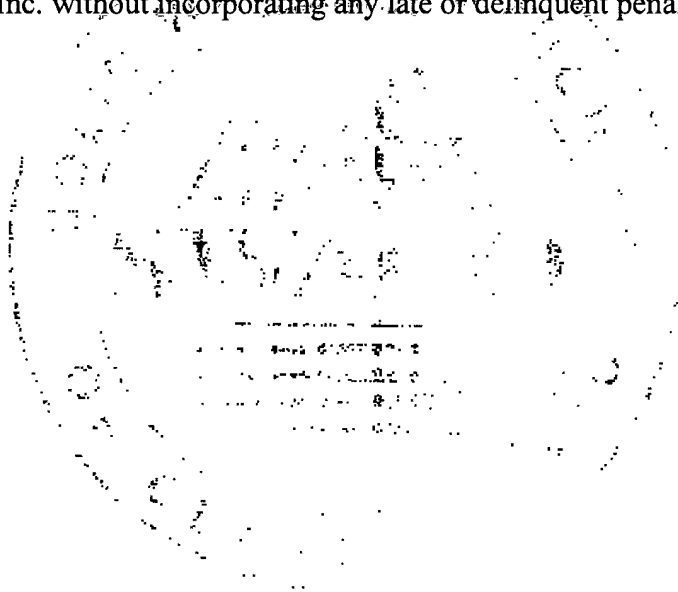
Storts Excavation, Inc. will provide earthwork and dirt moving services on an as-needed basis.

### Term of agreement

This is a three-year contract and will follow the normal SWACO terms of cancellation.

### Terms of Payment

Storts Excavation, Inc. shall submit to SWACO an invoice for services provided under the terms of the agreement. SWACO, within 30 days of the receipt of the invoice, shall make the payment to Storts Excavation, Inc. without incorporating any late or delinquent penalty charges.



Authorizing a contract with Storts Excavation, Inc. for earthwork and dirt moving services at the Franklin County Sanitary Landfill (\$200,000).

RFQ SUMMARY

**Selection Process**

- SWACO publicly advertised this project in the Columbus Dispatch on November 29, 2010 and made the RFQ packet available.
- Proposals were due on December 13, 2010.
- Twelve proposal packages were received by SWACO and evaluated by Scott Perry, Tom Ashton, and Paul Flory.
- Storts Excavation, Inc. was deemed qualified to perform the services.

**Proposers**

Rank	Firm	Location	Total Points	Average Points
1	Storts Excavation, Inc.	Columbus OH	3290	1096
2	Ryan Incorporated Central	Janesville WI	3180	1060
3	McDaniel's Construction Corp., Inc.	Columbus OH	2980	993
4	Shelly & Sands, Inc.	Columbus OH	2765	921
5	R.B. Jergens Contractors, Inc.	Vandalia OH	2750	916
6	Mark Allard Excavation	South Webster OH	2585	861
7	Eramo & Sons, Inc.	Hilliard OH	2440	813
8	McMillian	Wellington OH	2390	796
9	Luburg, Inc.	Zanesville OH	2275	759
	Stimmel Construction Company	Logan OH	Non-responsive submittal	
	JD Mining, Inc.	New Philadelphia OH	Non-responsive submittal	
	Seals Construction Inc.	Canal Winchester	Non-responsive submittal	



**RESOLUTION NO. 008-11**

Authorizing a contract with Ryan Incorporated Central for earthwork and dirt moving services at the Franklin County Sanitary Landfill (\$200,000).

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**Engineering, Operations and Compliance Committee**

SWACO has a need to purchase earthwork and dirt moving services at the Franklin County Sanitary Landfill. When specific work is needed, SWACO will select a contractor based on price and availability from the selected qualified contractors. Services that may be performed under the contract include, but are not limited to, hauling and placing cover soils, soil excavation, cleaning ditches, installing culvert pipe, removing culverts, grading roads, cleaning sedimentation ponds, and installing new roads.

SWACO staff solicited qualifications per SWACO's Procurement Policy to contract for these services. After evaluating the qualification statements and ranking firms, SWACO staff has deemed Ryan Incorporated Central qualified to perform these services.

Requested by: Paul Flory, Compliance Manager

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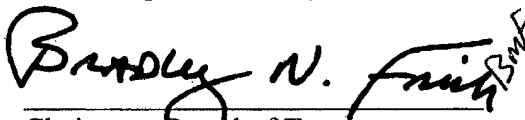
**BE IT RESOLVED** by the Board of Trustees of the Solid Waste Authority of Central Ohio that:

1. The Executive Director is authorized to execute a contract with Ryan Incorporated Central consistent with the attached Term Sheet, Exhibit A, for earthwork and dirt moving services, and to expend an amount not to exceed \$200,000.
2. This resolution shall be in full force and effect from and immediately upon its adoption.

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Date Adopted: January 6, 2011

Vote:  
For: 8 Against: 0 Abs: 0

  
Chairman, Board of Trustees

  
Secretary/Treasurer

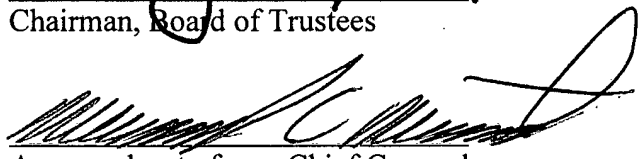
  
Approved as to form, Chief Counsel

Exhibit A – 008-11

Authorizing a contract with Ryan Incorporated Central for earthwork and dirt moving services at the Franklin County Sanitary Landfill (\$200,000).

Page 2 of 3

## TERM SHEET

### Description

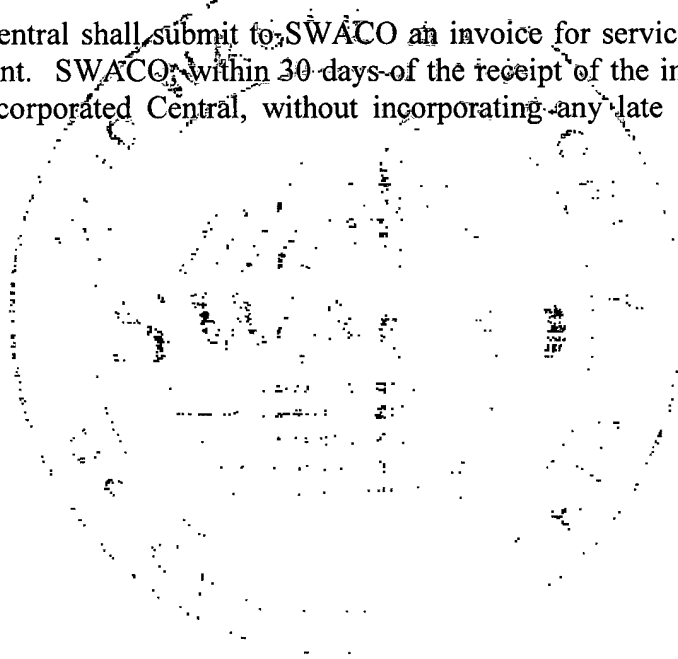
Ryan Incorporated Central will provide earthwork and dirt moving services on an as-needed basis.

### Term of agreement

This is a three-year contract and will follow the normal SWACO terms of cancellation.

### Terms of Payment

Ryan Incorporated Central shall submit to SWACO an invoice for services provided under the terms of the agreement. SWACO, within 30 days of the receipt of the invoice, shall make the payment to Ryan Incorporated Central, without incorporating any late or delinquent penalty charges.



Authorizing a contract with Ryan Incorporated Central. for earthwork and dirt moving services at the Franklin County Sanitary Landfill (\$200,000).

RFQ SUMMARY

**Selection Process**

- SWACO publicly advertised this project in the Columbus Dispatch on November 29, 2010 and made the RFQ packet available.
- Proposals were due on December 13, 2010.
- Twelve proposal packages were received by SWACO and evaluated by Scott Perry, Tom Ashton, and Paul Flory.
- Ryan Incorporated Central was deemed qualified to perform the services.

**Proposers**

Rank	Firm	Location	Total Points	Average Points
1	Storts Excavation, Inc.	Columbus OH	3290	1096
2	Ryan Incorporated Central	Janesville WI	3180	1060
3	McDaniel's Construction Corp., Inc.	Columbus OH	2980	993
4	Shelly & Sands, Inc.	Columbus OH	2765	921
5	R.B. Jergens Contractors, Inc.	Vandalia OH	2750	916
6	Mark Allard Excavation	South Webster OH	2585	861
7	Eramo & Sons, Inc.	Hilliard OH	2440	813
8	McMillian	Wellington OH	2390	796
9	Luburg, Inc.	Zanesville OH	2275	759
	Stimmel Construction Company	Logan OH	Non-responsive submittal	
	JD Mining, Inc.	New Philadelphia OH	Non-responsive submittal	
	Seals Construction Inc.	Canal Winchester	Non-responsive submittal	



Authorizing a contract with McDaniel's Construction Corp., Inc. for earthwork and dirt moving services at the Franklin County Sanitary Landfill (\$200,000).

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**Engineering, Operations and Compliance Committee**

SWACO has a need to purchase earthwork and dirt moving services at the Franklin County Sanitary Landfill. When specific work is needed, SWACO will select a contractor based on price and availability from the selected qualified contractors. Services that may be performed under the contract include, but are not limited to, hauling and placing cover soils, soil excavation, cleaning ditches, installing culvert pipe, removing culverts, grading roads, cleaning sedimentation ponds, and installing new roads.

SWACO staff solicited qualifications per SWACO's Procurement Policy to contract for these services. After evaluating the qualification statements and ranking firms, SWACO staff has deemed McDaniel's Construction Corp., Inc. qualified to perform these services.

Requested by: Paul Flory, Compliance Manager

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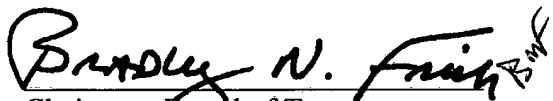
**BE IT RESOLVED** by the Board of Trustees of the Solid Waste Authority of Central Ohio that:

1. The Executive Director is authorized to execute a contract with McDaniel's Construction Corp., Inc. consistent with the attached Term Sheet, Exhibit A, for earthwork and dirt moving services, and to expend an amount not to exceed \$200,000.
2. This resolution shall be in full force and effect from and immediately upon its adoption.

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Date Adopted: January 6, 2011

Vote:  
For: 7 Against: 0 Abs: 1  
S. Shepard

  
Chairman, Board of Trustees

  
Secretary/Treasurer

  
Approved as to form, Chief Counsel

Exhibit A – 009-11

Authorizing a contract with McDaniel's Construction Corp., Inc. for earthwork and dirt moving services at the Franklin County Sanitary Landfill (\$200,000).

Page 2 of 3

TERM SHEET

Description

McDaniel's Construction Corp., Inc. will provide earthwork and dirt moving services on an as-needed basis.

Term of agreement

This is a three-year contract and will follow the normal SWACO terms of cancellation.

Terms of Payment

McDaniel's Construction Corp., Inc. shall submit to SWACO an invoice for services provided under the terms of the agreement. SWACO, within 30 days of the receipt of the invoice, shall make the payment to McDaniel's Construction Corp., Inc. without incorporating any late or delinquent penalty charges.

Authorizing a contract with McDaniel's Construction Corp., Inc. for earthwork and dirt moving services at the Franklin County Sanitary Landfill (\$200,000).

RFQ SUMMARY

**Selection Process**

- SWACO publicly advertised this project in the Columbus Dispatch on November 29, 2010 and made the RFQ packet available.
- Proposals were due on December 13, 2010.
- Twelve proposal packages were received by SWACO and evaluated by Scott Perry, Tom Ashton, and Paul Flory.
- McDaniel's Construction Corp., Inc. was deemed qualified to perform the services.

**Proposers**

Rank	Firm	Location	Total Points	Average Points
1	Storts Excavation, Inc.	Columbus OH	3290	1096
2	Ryan Incorporated Central	Janesville WI	3180	1060
3	McDaniel's Construction Corp., Inc.	Columbus OH	2980	993
4	Shelly & Sands, Inc.	Columbus OH	2765	921
5	R.B. Jergens Contractors, Inc.	Vandalia OH	2750	916
6	Mark Allard Excavation	South Webster OH	2585	861
7	Eramo & Sons, Inc.	Hilliard OH	2440	813
8	McMillian	Wellington OH	2390	796
9	Luburg, Inc.	Zanesville OH	2275	759
	Stimmel Construction Company	Logan OH	Non-responsive submittal	
	JD Mining, Inc.	New Philadelphia OH	Non-responsive submittal	
	Seals Construction Inc.	Canal Winchester	Non-responsive submittal	



**RESOLUTION NO. 010-11**

Authorizing a contract with Shelly & Sands, Inc. for earthwork and dirt moving services at the Franklin County Sanitary Landfill (\$200,000).

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**Engineering, Operations and Compliance Committee**

SWACO has a need to purchase earthwork and dirt moving services at the Franklin County Sanitary Landfill. When specific work is needed, SWACO will select a contractor based on price and availability from the selected qualified contractors. Services that may be performed under the contract include, but are not limited to, hauling and placing cover soils, soil excavation, cleaning ditches, installing culvert pipe, removing culverts, grading roads, cleaning sedimentation ponds, and installing new roads.

SWACO staff solicited qualifications per SWACO's Procurement Policy to contract for these services. After evaluating the qualification statements and ranking firms, SWACO staff has deemed Shelly & Sands, Inc. qualified to perform these services.

Requested by: Paul Flory, Compliance Manager

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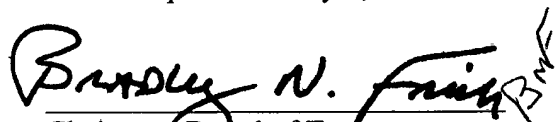
**BE IT RESOLVED** by the Board of Trustees of the Solid Waste Authority of Central Ohio that:

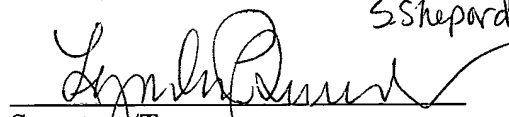
1. The Executive Director is authorized to execute a contract with Shelly & Sands, Inc., consistent with the attached Term Sheet, Exhibit A, for earthwork and dirt moving services, and to expend an amount not to exceed \$200,000.
2. This resolution shall be in full force and effect from and immediately upon its adoption.

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Date Adopted: January 6, 2011

Vote:  
For: 7 Against: 0 Abs: 1  
SShepard

  
Chairman Board of Trustees

  
Secretary/Treasurer

  
Approved as to form, Chief Counsel

Exhibit A – 010-11

Authorizing a contract with Shelly & Sands, Inc. for earthwork and dirt moving services at the Franklin County Sanitary Landfill (\$200,000).

Page 2 of 3

## TERM SHEET

### Description

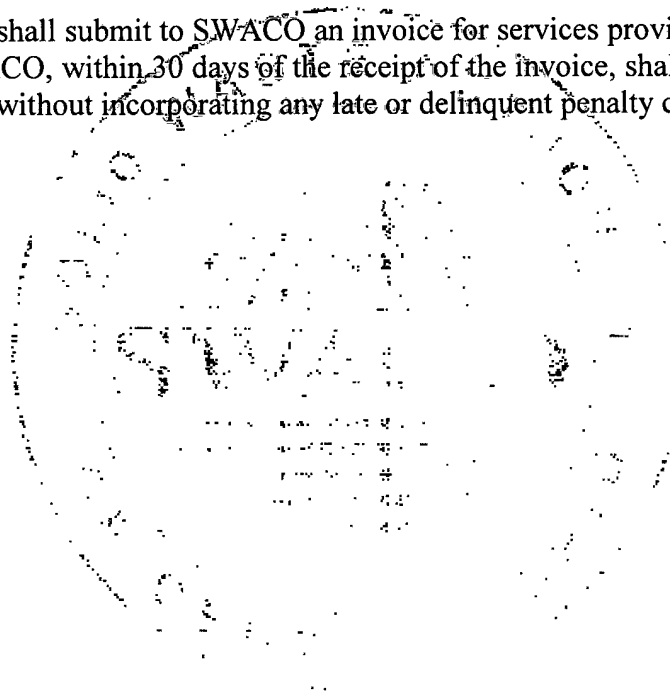
Shelly & Sands, Inc. will provide earthwork and dirt moving services on an as-needed basis.

### Term of agreement

This is a three-year contract and will follow the normal SWACO terms of cancellation.

### Terms of Payment

Shelly & Sands, Inc. shall submit to SWACO an invoice for services provided under the terms of the agreement. SWACO, within 30 days of the receipt of the invoice, shall make the payment to Shelly & Sands, Inc. without incorporating any late or delinquent penalty charges.



Authorizing a contract with Shelly & Sands, Inc. for earthwork and dirt moving services at the Franklin County Sanitary Landfill (\$200,000).

RFQ SUMMARY

**Selection Process**

- SWACO publicly advertised this project in the Columbus Dispatch on November 29, 2010 and made the RFQ packet available.
- Proposals were due on December 13, 2010.
- Twelve proposal packages were received by SWACO and evaluated by Scott Perry, Tom Ashton, and Paul Flory.
- Shelly & Sands, Inc. was deemed qualified to perform the services.

**Proposers**

Rank	Firm	Location	Total Points	Average Points
1	Storts Excavation, Inc.	Columbus OH	3290	1096
2	Ryan Incorporated Central	Janesville WI	3180	1060
3	McDaniel's Construction Corp., Inc.	Columbus OH	2980	993
4	Shelly & Sands, Inc.	Columbus OH	2765	921
5	R.B. Jergens Contractors, Inc.	Vandalia OH	2750	916
6	Mark Allard Excavation	South Webster OH	2585	861
7	Eramo & Sons, Inc.	Billiard OH	2440	813
8	McMillian	Wellington OH	2390	796
9	Luburg, Inc.	Zanesville OH	2275	759
	Stimmel Construction Company	Logan OH	Non-responsive submittal	
	JD Mining, Inc.	New Philadelphia OH	Non-responsive submittal	
	Seals Construction Inc.	Canal Winchester	Non-responsive submittal	



**RESOLUTION NO. 011-11**

Authorizing a contract with R.B. Jergens Contractors, Inc. for earthwork and dirt moving services at the Franklin County Sanitary Landfill (\$200,000).

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**Engineering, Operations and Compliance Committee**

SWACO has a need to purchase earthwork and dirt moving services at the Franklin County Sanitary Landfill. When specific work is needed, SWACO will select a contractor based on price and availability from the selected qualified contractors. Services that may be performed under the contract include, but are not limited to, hauling and placing cover soils, soil excavation, cleaning ditches, installing culvert pipe, removing culverts, grading roads, cleaning sedimentation ponds, and installing new roads.

SWACO staff solicited qualifications per SWACO's Procurement Policy to contract for these services. After evaluating the qualification statements and ranking firms, SWACO staff has deemed R.B. Jergens Contractors, Inc. qualified to perform these services.

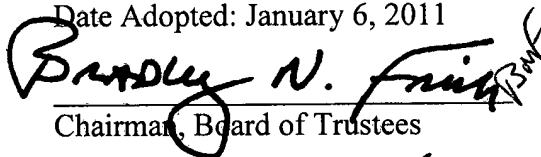
Requested by: Paul Flory, Compliance Manager

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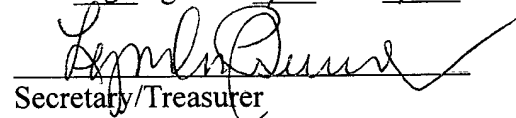
**BE IT RESOLVED** by the Board of Trustees of the Solid Waste Authority of Central Ohio that:

1. The Executive Director is authorized to execute a contract with R.B. Jergens Contractors, Inc., consistent with the attached Term Sheet, Exhibit A, for earthwork and dirt moving services, and to expend an amount not to exceed \$200,000.
  2. This resolution shall be in full force and effect from and immediately upon its adoption.
- 

Date Adopted: January 6, 2011

  
Chairman, Board of Trustees

Vote:  
For: 8 Against: 0 Abs: 0

  
Secretary/Treasurer


  
Approved as to form, Chief Counsel

Exhibit A – 011-11

Authorizing a contract with R.B. Jergens Contractors, Inc. for earthwork and dirt moving services at the Franklin County Sanitary Landfill (\$200,000).

Page 2 of 3

## TERM SHEET

### Description

R.B. Jergens Contractors, Inc. will provide earthwork and dirt moving services on an as-needed basis.

### Term of agreement

This is a three-year contract and will follow the normal SWACO terms of cancellation.

### Terms of Payment

R.B. Jergens Contractors, Inc. shall submit to SWACO an invoice for services provided under the terms of the agreement. SWACO, within 30 days of the receipt of the invoice, shall make the payment to R.B. Jergens Contractors, Inc. without incorporating any late or delinquent penalty charges.

Authorizing a contract with R.B. Jergens Contractors, Inc. for earthwork and dirt moving services at the Franklin County Sanitary Landfill (\$200,000).

RFQ SUMMARY

**Selection Process**

- SWACO publicly advertised this project in the Columbus Dispatch on November 29, 2010 and made the RFQ packet available.
- Proposals were due on December 13, 2010.
- Twelve proposal packages were received by SWACO and evaluated by Scott Perry, Tom Ashton, and Paul Flory.
- R.B. Jergens Contractors, Inc. was deemed qualified to perform the services.

**Proposers**

Rank	Firm	Location	Total Points	Average Points
1	Storts Excavation, Inc.	Columbus OH	3290	1096
2	Ryan Incorporated Central	Janesville WI	3180	1060
3	McDaniel's Construction Corp., Inc.	Columbus OH	2980	993
4	Shelly & Sands, Inc.	Columbus OH	2765	921
5	R.B. Jergens Contractors, Inc.	Vandalia OH	2750	916
6	Mark Allard Excavation	South Webster OH	2585	861
7	Eramo & Sons, Inc.	Hilliard OH	2440	813
8	McMillian	Wellington OH	2390	796
9	Luburg, Inc.	Zanesville OH	2275	759
	Stimmel Construction Company	Logan OH	Non-responsive submittal	
	JD Mining, Inc.	New Philadelphia OH	Non-responsive submittal	
	Seals Construction Inc.	Canal Winchester	Non-responsive submittal	



**RESOLUTION NO. 012-11**

Authorizing a modification to the contract with The Beaver Excavating Company for clay screening and test pad construction services at the Franklin County Sanitary Landfill (\$12,000).

---

**Engineering, Operations and Compliance Committee**

SWACO entered into a contract with The Beaver Excavating Company to construct clay soil test pads to allow SWACO to demonstrate the suitability of the clay soil for Franklin County Sanitary Landfill construction in accordance with the July 2009 facility Permit to Install. Due to rocky nature of the clay soils additional labor and equipment costs were incurred. Staff recommends the contract amount be increased \$12,000 for the additional labor and equipment costs. The total contract amount will not exceed \$97,000. Funding is included in the 2010 Capital budget.

Requested by: Jack Stacy – Senior Director of Landfill Operations & Development


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**BE IT RESOLVED** by the Board of Trustees of the Solid Waste Authority of Central Ohio that:

1. The Executive Director is authorized to modify the contract with The Beaver Excavating Company for clay screening and test pad construction services at the Franklin County Sanitary Landfill, and to expend an additional amount not to exceed \$12,000.
  2. This resolution shall be in full force and effect from and immediately upon its adoption.
- 

Date Adopted: January 6, 2011

Vote:  
For: 8 Against: 0 Abs: 0

  
Chairman Board of Trustees

  
Secretary/Treasurer

  
Approved as to form, Chief Counsel



**RESOLUTION NO. 013-11**

Authorizing the Executive Director to enter into a modification of the agreement for state and local legislative services with Dinsmore Fries Public Sector Advisors, LLC (\$24,000).

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**Legal and Legislative Committee**

SWACO previously requested proposals for state and local legislative services. Dinsmore Fries Public Sector Advisors, LLC ("Dinsmore Fries") submitted a proposal, and was selected by SWACO as a provider of these services. Dinsmore Fries has been particularly effective for SWACO, and as Federal and State legislators change, it is the recommendation of SWACO Staff to keep the current team in place for the first part of the year, during the transitional period. Staff recommends a modification of an amount not to exceed \$24,000 and to extend the contract from January 1, 2011 through June 30, 2011.

Requested by: Ronald J. Mills, Executive Director

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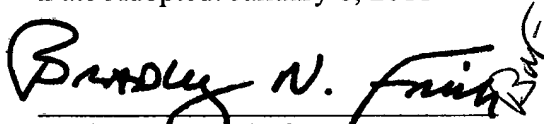
**BE IT RESOLVED** by the Board of Trustees of the Solid Waste Authority of Central Ohio that:


1. The Executive Director is authorized to enter into a modification of the agreement for state and local legislative services with Dinsmore Fries Public Sector Advisors, LLC to increase the amount of the contract by \$24,000 and to extend the contract from January 1, 2011 through June 30, 2011.
2. This resolution shall be in full force and effect from and immediately upon its adoption.

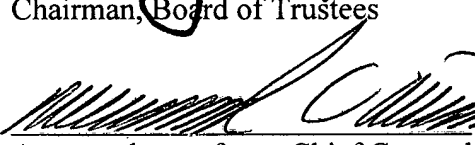
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Date Adopted: January 6, 2011

Vote:  
For: 8 Against: 0 Abs: 0

  
Chairman, Board of Trustees

  
Secretary/Treasurer

  
Approved as to form, Chief Counsel



## RESOLUTION NO. 014-11

Authorizing a borrowing in the principal amount of \$261,250 at 5% interest from Daniel C. Barr and Sen T. Barr, and authorizing the Executive Director to execute a Note for such amount and a Mortgage securing such Note on property purchased from Daniel C. Barr and Sen T. Barr.

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### Legal and Legislative Committee

Resolution 161-10 authorized the Executive Director to negotiate and execute an agreement to purchase 24.9 acres consisting of three parcels of real property along State Route 62, Harrisburg Pike in Franklin County, Ohio (Barr Property) from Daniel C. Barr for an amount not to exceed \$400,000.

Subsequently, staff has been informed the Barr Property is owned jointly by Daniel C. Barr and Sen T. Barr (Barrs) and negotiated the following terms for the payment of the purchase price to the Barrs:

1. \$50,000 payment at closing to the Barrs.
2. Balance of principal of \$261,250 and 5% interest payable as set forth in the attached sheet, evidenced by a promissory note in favor the Barrs.
3. SWACO to grant a mortgage to the Barrs on the purchased property to secure the promissory note.

Staff recommends that the Board authorize the financing of the purchase of the property from the Barrs on the terms set forth herein and authorize the Executive Director or, on the Executive Director's written instruction the Assistant Executive Director, to execute a promissory note and mortgage on the Barr Property consistent with such terms.

Requested by: Jan Bernard, Legal Consultant

---

**BE IT RESOLVED** by the Board of Trustees of the Solid Waste Authority of Central Ohio that:

1. Financing of \$261,250 of the purchase price for the Barr Property with a loan from the Barrs on the terms set forth in the attached sheet is authorized.
  2. The Executive Director or, on the Executive Director's written instruction the Assistant Executive Director, is authorized to execute a promissory note in favor of the Barrs payable on such terms.
  3. The Executive Director or, on the Executive Director's written instruction the Assistant Executive Director, is authorized to execute a mortgage on the Barr Property securing such promissory note.
  4. This resolution shall be in full force and effect from and immediately upon its adoption.
-

Resolution 014-11

Authorizing a borrowing in the principal amount of \$261,250 at 5% interest from Daniel C. Barr and Sen T. Barr, and authorizing the Executive Director to execute a Note for such amount and a Mortgage securing such Note on property purchased from Daniel C. Barr and Sen T. Barr.

Page 2 of 3

Date Adopted: January 6, 2011

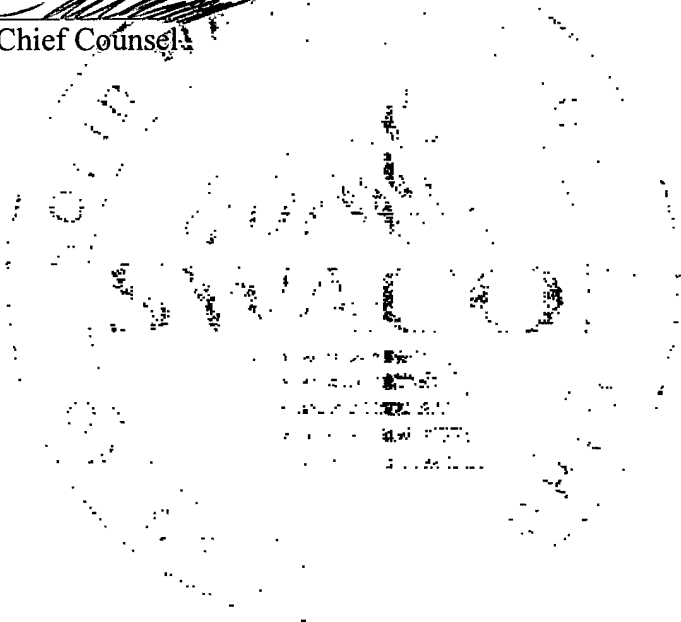
Vote:

For: 8 Against: 0 Abs: 0

Bradley N. Frain<sup>BMF</sup>  
Chairman, Board of Trustees

Lynne R. Roney  
Secretary/Treasurer

[Signature]  
Approved as to form, Chief Counsel



Resolution 114-11

Authorizing a borrowing in the principal amount of \$261,250 at 5% interest from Daniel C. Barr and Sen T. Barr, and authorizing the Executive Director to execute a Note for such amount and a Mortgage securing such Note on Property purchased from Daniel C. Barr and Sen T. Barr.

Payment	Payment Amount	Interest	Principal	Balance
				\$261,250.00
1 <sup>st</sup> Anniversary	\$50,000	\$13,062.50	\$36,937.50	\$224,312.50
2 <sup>nd</sup> Anniversary	\$50,000	\$11,215.63	\$38,784.37	\$185,528.13
3 <sup>rd</sup> Anniversary	\$50,000	\$9,276.40	\$40,723.60	\$144,804.53
4 <sup>th</sup> Anniversary	\$50,000	\$7,240.23	\$42,759.77	\$102,044.76
5 <sup>th</sup> Anniversary	\$107,147	\$5,102.24	\$102,044.76	\$0.00
<b>TOTAL</b>		\$45,897.00		



**RESOLUTION NO. 015-11**

Authorizing the Executive Director to enter into a contractual agreement with Milliman, Inc. to conduct the compensation & benefits survey (\$55,000).

**Administrative Services Committee**

SWACO staff expedited a Request for Proposal (RFP) for the 2011 Compensation & Benefits Survey. The posting period for the RFP began May 19, 2010 and concluded June 4, 2010. In response to the Compensation & Benefits Survey RFP, SWACO received three (3) proposals. The Human Resources department reviewed respondent proposals to recommended agencies for the interview process to the Compensation Committee. The evaluation process Human Resources utilized included a review of each proposal, previous compensation & benefits surveys conducted for public and private sector organizations, proposed fees and associated scope of services and professional references. The Human Resources department referred two (2) agencies to participate in the interview process. Based on the professional services experience Milliman, Inc. demonstrated with other private & public agencies combined with the proposed fees and scope of services, the Compensation Committee and staff recommends SWACO enters into a contractual agreement with Milliman, Inc. effective January 6, 2011 to January 31, 2012.

Requested by: Letitia Pleasant, Director of Human Resources

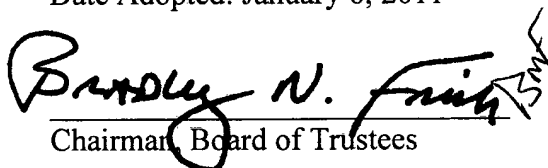
**BE IT RESOLVED** by the Board of Trustees of the Solid Waste Authority of Central Ohio that:

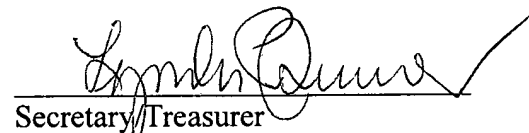
1. The Executive Director is authorized to enter into a contractual agreement with Milliman, Inc. to conduct the 2011 Compensation & Benefits Survey and to expend an amount not to exceed \$55,000.
2. This resolution shall be in full force and effect from and immediately upon its adoption.

Date Adopted: January 6, 2011

Vote:

For: 8 Against: 0 Abs: 0

  
Chairman, Board of Trustees

  
Secretary/Treasurer

  
Approved as to form, Chief Counsel

Resolution 015-11

To authorize the Executive Director to enter into a contractual agreement with Milliman, Inc. (\$55,000).

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### RFP SUMMARY

#### Selection Process

- SWACO publicly advertised the SWACO Compensation & Benefits Survey in the Columbus Dispatch, May 19, 2010 – June 4<sup>th</sup>, 2010.
- RFP response packets due June 4, 2010.
- 8 companies downloaded the RFP from the SWACO website.
- Human Resources received 3 proposals.
- Milliman, Inc. was the best and most responsive bidder to perform the 2011 Compensation & Benefits Survey.

Rank	Organization	City, State	Proposal
1	Milliman, Inc.	Seattle, Washington	\$50,700
2	The Segal Group, Inc.	Cleveland, OH	\$40,000
3	The Waters Consulting Group	Dallas, TX	\$39,900

Resolution 015-11

To authorize the Executive Director to enter into a contractual agreement with Milliman, Inc. (\$55,000).

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Milliman Proposal

SCHEDULE AND FEES

Task	Timing	Cost
Planning & Communication	Week 1	\$2,000
Background Data Review	Week 1	\$500
Pay Plan Effectiveness Evaluation Pay philosophy, salary ranges, job measurement, administration	Week 2	\$2,000
<b>Communication</b>		
Ongoing Communication	Ongoing	Included
Advisory team meetings (2)	Ongoing	\$1,000
Preliminary review of findings	Week 10	Included
Draft report reviews	Week 12	Included
<b>Compensation</b>		
Custom Comp & Benefits Survey (50 jobs)	Weeks 4-9	\$40,000 (\$800/job)
Published Salary Data Match jobs to multiple survey sources	Weeks 4-9	Included
Job Slotting & Internal Equity Analysis	Weeks 10	\$800
Impact Analyses	Week 11	\$1,200
Implementation Plan	Week 12	\$1,200
Report Development and Presentation	Week 13	\$2,000
	<b>Total:</b>	<b>\$50,700*</b>

\*Assumes published data on up to ten jobs

Milliman is prepared to commence the project upon reward of the contract.

We anticipate travel expenses (airfare, lodging and meals) related to four consultant trips to be no more than \$3,000 for the scope of services under this request for proposal. These are additional and billed at cost.

The above fees are estimates based on our understanding of your request. Milliman is eager to work with SWACO to define the project scope in such a way that it meets your specific needs as well as budget. Additionally, we are willing to commit to a "not-to-exceed" total fee amount once the precise scope of the project is determined. This proposal is valid for ninety days from receipt by SWACO.