



Authorizing the Executive Director to enter into a contract with CDM Partners, Ltd. to provide economic development consulting services and expend an amount not to exceed one hundred fifty-two thousand dollars (\$152,000.00).

A guiding principle of SWACO is to leverage the waste stream for economic benefit. Additionally, a short-term goal of the SWACO Next Level Strategic Goals is to establish an economic development strategy. In order to assess our assets, create development strategies, and prudently advise on economic development projects and initiatives, SWACO needs the services of an experienced economic development professional.

Pursuant to SWACO's Procurement Policy, Staff solicited a Request for Qualifications ("RFQ") for firms to provide economic development services. CDM Partners, Ltd. firm was deemed the best and most qualified agency to guide strategy development, provide advice, assist in project management, and pursue the public/private partnerships needed for success in leveraging SWACO's assets for economic benefit and opportunity.

Therefore, it is Staff's recommendation that the Board of Trustees authorize the Executive Director to enter into a contract with CDM Partners, Ltd. for the provision of economic development consulting services and expend an amount not to exceed one hundred fifty-two thousand dollars (\$152,000.00).

Requested by: Ty D. Marsh, Executive Director

BE IT RESOLVED by the Board of Trustees of the Solid Waste Authority of Central Ohio that:

1. The Executive Director is authorized to execute a contract with CDM Partners, Ltd. to provide economic development consulting services and expend an amount not to exceed one hundred fifty-two thousand dollars (\$152,000.00).
2. This resolution shall be in full force and effect from and immediately upon its adoption.

Date Adopted: May 7, 2019

Vote: For: 8 Against: 0 Abs: 0

Tracie Davies
Madam Chair, Board of Trustees

Danielle Kuskowski, Secretary

Approved as to Form:

Rebecca L. Egelhoff, Managing Counsel



Authorizing the Executive Director to enter into a contract with Columbus Peterbilt to purchase one (1) CNG recycling truck and to expend an amount not to exceed three hundred seventy-five thousand four hundred forty-six dollars (\$375,446.00).

SWACO owns and operates Peterbilt 520 recycling trucks daily as the integral part of the Drop Box Recycling Program throughout central Ohio. One of the current trucks has reached the end of its useful life as equipment, and SWACO has a need to purchase one (1) new Peterbilt 520 CNG recycling truck in order to maintain the Drop Box Program. This purchase is part of the SWACO 2019 Capital Equipment Plan ("CEP") and maintains the CEP schedule for the replacement of aging and outdated equipment.

Sourcewell is an Educational Cooperative Service Unit that provides education and government entities with procurement solutions. Sourcewell has competitively bid the Peterbilt 520 recycling truck and has made this bid award available nationwide for cooperative purchase for government agencies. Purchasing from this cooperative contract realizes a forty-one percent (41%) savings from the Peterbilt list pricing schedule.

Requested by: Scott Perry, Director of Operations & Maintenance

BE IT RESOLVED by the Board of Trustees of the Solid Waste Authority of Central Ohio that:

1. The Executive Director is authorized to execute a contract with Columbus Peterbilt for the purchase of one (1) CNG recycling truck and to expend an amount not to exceed three hundred seventy-five thousand four hundred forty-six dollars (\$375,446.00).
2. This resolution shall be in full force and effect from and immediately upon its adoption.

Date Adopted: May 7, 2019

Vote:
For: 0 Against: 0 Abs: 0

Tracie Davies
Madam Chair, Board of Trustees

Danielle Kuskowski, Secretary

Approved as to Form: Rebecca L. Egelhoff, Managing Counsel

RESOLUTION 017-19



Authorizing the Executive Director to enter into an agreement with King Development Ltd., dba King Environmental Group, Inc., for the 2019 Landfill Gas Collection and Control System Construction at the Franklin County Sanitary Landfill and expend an amount not to exceed Three Hundred Thirty-Eight Thousand Five Hundred Fifty-One Dollars (\$338,551.00).

SWACO is required to maintain an extensive gas collection and control system (“GCCS”) and related structures at the Franklin County Sanitary Landfill (“FCSL”). The GCCS is designed to control landfill gas migration, assist in odor control, and also provide the landfill gas for the Aria Energy project. Routine operation and maintenance is critical to ensure continuity of service and prevent additional costs or regulatory fines associated with poor performance and unscheduled downtime. Updates to the current system in operation at the FCSL are necessary, including the installation of new horizontal collectors, regrade and replacement of gas header, extension of air and forcemain lines, and all associated gas collection system modifications.

King Development Ltd. was deemed the lowest and most responsive bidder to the RFP issued for the project, and therefore Staff is recommending a contract with King in order to complete the construction of the GCCS at the FCSL.

Requested by: Matt Reardon, Environmental Manager

BE IT RESOLVED by the Board of Trustees of the Solid Waste Authority of Central Ohio that:

1. The Executive Director is authorized to enter into an agreement with King Development Ltd., dba King Environmental Group, Inc., for the 2019 Landfill Gas Collection and Control System Construction at the Franklin County Sanitary Landfill and expend an amount not to exceed Three Hundred Thirty-Eight Thousand Five Hundred Fifty-One Dollars (\$338,551.00).
2. This resolution shall be in full force and effect from and immediately upon its adoption.

Date Adopted: May 7, 2019

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Tracie Davies
Madam Chair, Board of Trustees

Danielle Kuskowski, Secretary

Approved as to Form:

Rebecca L. Egelhoff, Managing Counsel



Authorizing the Executive Director to enter into a contract with Fahlgren Mortine to provide communications consultation on the *Recycle Right, Make a Difference* campaign and develop a 2019 Media Plan, and expend an amount not to exceed Two Hundred Fifty Thousand Dollars (\$250,000.00).

In 2018, SWACO hired Fahlgren Mortine ("Fahlgren") to develop a broad scale marketing and advertising plan for the *Recycle Right, Make a Difference* public education campaign. The goal was to improve residential recycling efforts through effective, relatable, and humorous ads that encouraged residents to visit the SWACO website to learn more about how to recycle right and how their efforts improve our environment, economy and society.

In early 2019, SWACO launched a newly created website, RecycleRight.org, and will assist with the deployment of new, larger recycling carts to more than 38,000 households in five central Ohio communities in the second quarter of 2019. As such, SWACO wishes to continue the advertising campaign for an additional six (6) months to continue to engage Franklin County resident's about how to properly recycle and to increase their on-going knowledge of the RecycleRight.org website. To accomplish this, SWACO wishes to work with Fahlgren to continue those efforts. Doing so will allow SWACO to maximize and leverage learnings and assets from the first round of advertising.

Under this contract, Fahlgren will develop a 2019 Media Plan that continues elements of last year's successful campaign, develop new creative pieces to further educate residents about proper recycling, and purchase the necessary advertisements on SWACO's behalf and as agreed upon in the 2019 Media Plan.

Requested by: Hanna Greer-Brown, Communications Manager

BE IT RESOLVED by the Board of Trustees of the Solid Waste Authority of Central Ohio that:

1. The Executive Director is authorized to enter into a contract with Fahlgren Mortine to provide communications consultation on the *Recycle Right, Make a Difference* campaign and develop a 2019 Media Plan, and expend an amount not to exceed two hundred fifty thousand dollars (\$250,000.00).
2. Pursuant to Section 9.1.b. of the SWACO Amended Procurement Policy, it is in the best interest of SWACO to waive the requirements of Section 8 of the Amended Procurement Policy.
3. This resolution shall be in full force and effect from and immediately upon its adoption.

Date Adopted: May 7, 2019

Vote:
For: 0 Against: 0 Abs: 0

Tracie Davies
Madam Chair, Board of Trustees

Danielle Kuskowski, Secretary

Approved as to Form:

Rebecca L. Egelhoff, Managing Counsel



Authorizing the Executive Director to enter into a contract with Kanawha Scales & Systems of Ohio, Inc. to install a new scale software system in the amount not to exceed five hundred seventeen thousand, five hundred seven dollars and forty-four cents (\$517,507.44).

SWACO requests to procure a new integrated scale software management system to weigh, invoice, and track vehicles that are disposing of waste at SWACO facilities. Information must be captured, stored, reported for billing, EPA reporting, Special Waste tracking, payment of fees, and operational requirements. This procurement request is part of SWACO's 2019 Capital Outlay Plan ("COP").

SWACO staff solicited proposals under SWACO's Procurement Policy for a new scale software system. After evaluating the proposals, SWACO staff deemed Kanawha Scales & Systems of Ohio, Inc.'s proposal as the most responsive and best value. Staff recommends the authorization to enter into a contract with Kanawha Scales & Systems of Ohio, Inc. to install a new scale software system.

Requested by: Bernie Davis, Technology Solutions Manager

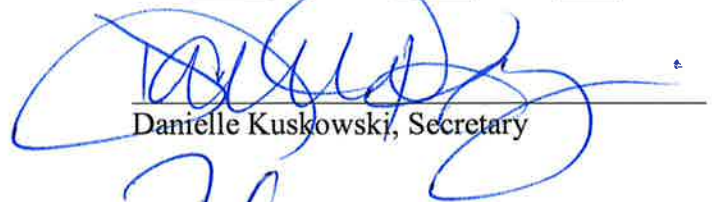
BE IT RESOLVED by the Board of Trustees of the Solid Waste Authority of Central Ohio that:


1. The Executive Director is authorized to enter into a contract with Kanawha Scales & Systems of Ohio, Inc. to install a new scale software system in the amount not to exceed five hundred seventeen thousand five hundred seven dollars and forty-four cents (\$517,507.44).
2. This resolution shall be in full force and effect from and immediately upon its adoption.

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Tracie Davies
Madam Chair, Board of Trustees


Danielle Kuskowski, Secretary

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Rebecca L. Egelhoff, Managing Counsel