

# 1Q2025

## SWACO Quarterly Report



## **SWACO Quarterly Report – 1Q2025**

### *Highlights and Accomplishments:*

#### **Media Coverage & Other Communications:**

- Award of \$250,000 in Community Waste Reduction Grant funding, outcomes of food waste composting pilots with Budd Dairy Food Hall, Joyas and Kitties Cakes, spring cleaning and proper HHW Disposal and helped Programs publish an article in Ribbit magazine, an educational publication for teachers & classrooms
- Worked with Operations to author and publish an article on SWACO's Landfill Settlement Accommodation Plan in Waste Today Magazine
- Produced three podcasts with guests from White Castle, Ohio EPA and SWACO's Outreach and Tours Team
- Revised SWACO's Drop Box Container Signage to be ADA compliant and available in multiple languages
- Coordinated with the City of Groveport and Village of Lockbourne for SWACO to appear and speak at Council Meetings.

#### **Facilities and Compliance:**

- Completed Annual Operational Report for Ohio EPA
- Started design on waterline replacement project along Seeds, Zuber, and Young Roads
- Jackson Pike Material Handler, concrete replacement and electrical upgrades completed
- Morse Road Improvements project design is complete – out for bid
- Worked with City of Columbus to prepare RFQ for Georgesville Road Transfer Station design
- Released RFP for Wayfinding Project to improve directional signage and user experience

#### **Fleet and Transfer Operations:**

- Ordered two new wheel loaders to support increased demands at the transfer station
- Initiated RFP process for a new landfill tipper
- Initiated procurement of six trucks and six trailers
- Working on a CNG Fuel station located at the Fleet Facility to reduce emissions, lower fuel costs and improve sustainability
- Acquired and installed a Styrofoam densifier at Jackson Pike
- Jackson Pike Transfer Station reopened to all haulers March 10<sup>th</sup>. It was shut down to replace floors to improve facility infrastructure to enhance operational efficiency

**Landfill Operations:**

- Initiated RFP process for a new landfill tipper
- 60% design for Entrance Road Replacement project
- Started Phase H8 construction project

**Accounting and Finance:**

- Took resolution to Board of Trustees to implement P-Card program
- Submitted 2025 SWACO Budget Book to GFOA

**Human Resources:**

- Organized Black History Month Exhibits
- Recognized Women's History Month
- Jacquelyn Obeng, HR Specialist, recognized as an Outstanding Diversity Champion through Business First

**Technology Solutions:**

- Completed Q1 cyber-security training for 100% of SWACO employees
- Refreshed all Uninterrupted Power Supply (UPS) for all SWACO I.T. equipment
- Implemented Cohesity comprehensive backup for Office 365
- Assisted with migrating to a new credit card processing vendor and new credit card machines at Franklin County Sanitary Landfill and Jackson Pike Convenience Center

**Programs:**

- Completed 34 landfill tours reaching 848 people
- Conducted a Vermicomposting Workshop with Columbus City Schools teacher
- Assisted Worthington City Schools with opting into the School Consortium Contract
- Launched the Pizza Box recycling education campaign with 25 participating stores and 30,000 labels distributed

**Financial Section:**

SWACO's quarter one financials illustrate that SWACO is 1.2% down based on the first quarter of revenue projection. This is primarily due to disposal revenue and other revenue. Disposal revenue is down partly due to the Jackson Pike Transfer Station operating at a reduced capacity for infrastructure improvements for quarter one, but it is still projected to be close to the annual budget. The tonnage was diverted to the landfill which reduced the waste transfer fee.

Expenditures below are categorized in major categories such as employee services, facilities and grounds, and other outside services to name a few. These make up total contracts, services, and supplies, which are projected to be down 6.4% for year-end based off the first quarter estimate. The major contributors for this include Education, Enforcement, & Recycling Contracts coming down based off first quarter spend and Other Outside Service down as well.

Grants are down significantly as the amount in pass through grants will be close to \$300K and SWACO planned for \$1 million. These are primarily pass through grants from the Ohio EPA so the adjustment will also reflect in the revenue section as these types of grants are a net zero impact to SWACO's revenue and expenditures.

All projections will be updated in subsequent quarters based on actual expenditure and projection calculations to reflect where SWACO anticipates to land at year end.

*\*Financials represented on the next page:*

## Q1 2025 - ALL SWACO

Description	Q1 2025 YTD Budget	Q1 2025 YTD Actual	*\$ Variance Q1 Budget to Q1 Actual	% Variance Q1 Budget to Q1 Actual	2025 Annual Budget	**2025 Year-End Projection	*\$ Variance 2025 Budget to 2025 Proj.	% Variance Budget to Projection
<b>Beginning Balance</b>	\$ 86,738,378	\$ 86,738,378	\$ -	0.0%	\$ 86,738,378	\$ 86,738,378	\$ -	0.0%
<b>Net Revenues Estimate</b>								
Disposal Revenue	13,323,503	12,595,173	(728,329)	-5.5%	57,744,925	57,744,925	-	0.0%
Sale of Landfill Gas	1,500,000	1,500,000	-	0.0%	6,000,000	6,000,000	-	0.0%
Other	324,500	161,835	(162,665)	-50.1%	1,298,000	575,690	(722,310)	(55.6%)
<i>Fees (less EPA/Out of Dist./Host Township)</i>	(1,468,854)	(1,377,676)	91,179		(6,365,925)	(6,365,925)	-	
<b>Total Net Revenues</b>	<b>13,679,148</b>	<b>12,879,333</b>	<b>(799,815)</b>	<b>-5.8%</b>	<b>58,677,000</b>	<b>57,954,690</b>	<b>(722,310)</b>	<b>(1.2%)</b>
<b>Direct Expenses</b>								
Salaries, Wages and Benefits	3,915,596	4,014,125	(98,529)	-2.5%	17,140,000	17,400,000	(260,000)	(1.5%)
<b>Contracts, Services and Supplies</b>								
Employee Services	169,250	61,363	107,887	63.7%	677,000	677,000	-	0.0%
Office Expenses	217,250	160,380	56,870	26.2%	869,000	869,000	-	0.0%
Facilities and Grounds	1,092,459	514,787	577,672	52.9%	4,701,000	4,701,000	-	0.0%
Vehicle Expense	1,912,767	1,585,348	327,419	17.1%	7,741,000	7,741,000	-	0.0%
Utilities and Licenses	334,500	329,505	4,995	1.5%	1,363,000	1,363,000	-	0.0%
Insurance and Settlements	508,026	531,694	(23,668)	-4.7%	525,000	532,000	(7,000)	(1.3%)
Recycling Expense (Internal)	1,750	6,395	(4,645)	-265.4%	7,000	15,000	(8,000)	(114.3%)
Yard Waste Operating Contracts	346,875	231,250	115,625	33.3%	925,000	925,000	-	0.0%
Education, Enforcement, & Recycling Contracts	392,250	65,186	327,064	83.4%	1,569,000	1,176,750	392,250	25.0%
Other Outside Services	1,075,250	391,801	683,450	63.6%	4,301,000	3,226,000	1,075,000	25.0%
<b>Total Contracts, Services and Supplies</b>	<b>6,050,377</b>	<b>3,877,709</b>	<b>2,172,668</b>	<b>35.9%</b>	<b>22,678,000</b>	<b>21,225,750</b>	<b>1,452,250</b>	<b>6.4%</b>
<b>Grants</b>	<b>347,050</b>	<b>57,809</b>	<b>289,241</b>	<b>83.3%</b>	<b>1,647,000</b>	<b>924,690</b>	<b>722,310</b>	<b>43.9%</b>
<b>Total Direct Expenses</b>	<b>\$ 10,313,023</b>	<b>\$ 7,949,643</b>	<b>\$ 2,363,380</b>	<b>22.9%</b>	<b>\$ 41,465,000</b>	<b>\$ 39,550,440</b>	<b>\$ 1,914,560</b>	<b>4.6%</b>
<b>Capital Plans</b>	7,970,081	519,070	7,451,011	93.5%	51,880,324	31,880,324	20,000,000	38.6%
Debt Service	-	-	-	0.0%	8,039,803	8,039,803	-	0.0%
EPA Trust	-	-	-	0.0%	1,000,000	1,000,000	-	0.0%
<b>Total Projected Cash and Investments</b>	<b>\$ 82,134,422</b>	<b>\$ 91,148,998</b>	<b>\$ 9,014,576</b>	<b>11.0%</b>	<b>\$ 43,030,251</b>	<b>\$ 64,222,501</b>	<b>\$21,192,250</b>	<b>49.2%</b>

Note: Totals may not foot and cross-foot due to rounding.

\*Positive/(Negative)

\*\*Some 2025 year-end projections are the same as 2025 budget due to limited actual data. These figures will be revised in Q2 2025.

**Year-to-date Actual:**

